Accountability sheets: Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

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| **Work with the time you have today…**15 ------------------------------------------------------------------------------------------------30 ------------------------------------------------------------------------------------------------45 ------------------------------------------------------------------------------------------------**60** ------------------------------------------------------------------------------------------------15 ------------------------------------------------------------------------------------------------30 ------------------------------------------------------------------------------------------------45 ------------------------------------------------------------------------------------------------**60** ------------------------------------------------------------------------------------------------15 ------------------------------------------------------------------------------------------------30 ------------------------------------------------------------------------------------------------45 ------------------------------------------------------------------------------------------------**60** ------------------------------------------------------------------------------------------------15 ------------------------------------------------------------------------------------------------30 ------------------------------------------------------------------------------------------------45 ------------------------------------------------------------------------------------------------**60** ------------------------------------------------------------------------------------------------ | **45-minute kick start…**

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| Non-Negotiables... | Goal of 9… |
| Follow-Up Calls | Winking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No Fill |
| Prospecting / Referrals | Winking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No Fill |
| Gratitude / Written Notes | Winking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No FillWinking Face with No Fill |
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| My list today… |
| 1 | **45 min Kick Start** |
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| My list tomorrow… |
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| Journal and notes… |
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